

## **Preparing your Property for Showing**

Selling residential real estate is our business. We encourage sellers to learn from our experience on how to expose the most attractive features of your property and prepare for showings or open houses.

Make sure your rooms are not cluttered. Clear all excess chairs, lamps, magazines, toys, and tables that you don't use.

Ensure that all personal items are removed. Buyers aren't interested in seeing photos of your last vacation, your wedding day or your children. Be vigilant, your home is more likely to receive top dollar if it looks like a model suite than a well-lived in home.

Windows should sparkle. Blinds and curtains should be open and lights should be on to brighten the room.

If the paint is peeling or cracking, consider painting the Condo.

Keep in mind that closets seem bigger if they are not too full.

Clean your bathrooms, kitchen and mop the floors.

Flowers, potpourri, or even the smell of freshly brewed coffee will make your home more inviting.

Agents and buyers often feel more relaxed and comfortable discussing the property in private. Perhaps you would prefer to be away during the showing?

Consult your Condo 613 agents about researching comparable sales to price your property.

Following our guidance will help you sell your property for the highest possible price in the most effective manner.